

1 **Evaluating the Influence of Training on Attitudes to**
2 **Building Information Modelling (BIM) Adoption in**
3 **Malaysian Construction Industry by using Extended**
4 **Technology Acceptance Model (TAM)**

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11
12 **Abstract.** The adoption of Building Information Modelling (BIM) as technological
13 advancement in the construction industry has become a main concern among its stakeholders.
14 Research and expert advice have claimed that the BIM adoption rate can be increased by giving
15 an in-depth understanding in the importance and benefits of BIM implementation. Training is
16 one of potential factors that could expedite the adoption of BIM. BIM training is a significant
17 aspect in BIM implementation due to its role not only to expand the knowledge, but also as a
18 means of facilitating BIM adoption. Therefore, the aim of this dissertation is to investigate the
19 influence of BIM training on attitudes to BIM implementation among Malaysian construction
20 players by using extended technology acceptance model (TAM). The beliefs of ease of use,
21 usefulness and employee resources were utilised as TAM variables for explaining the
22 relationships between training variables and behavioural intention to use. In order to achieve
23 this aim, an online survey was conducted among professional employees of government
24 agencies. The findings demonstrated that extent of training was not related to TAM variables
25 suggesting that a high amount of training would not positively affect the BIM adoption. In
26 addition, TAM variables had significant positive relationships with behavioural intention to
27 use. Finally, this study suggested the perspectives of ease of use, usefulness and employee
28 resources should be taken into consideration by training organisers in organising BIM training
29 in order to create an effective training that can facilitate BIM adoption.

30 **Keywords:** Building Information Modelling(BIM), BIM Training, BIM adoption,
31 Extended Technology Acceptance Model

32 **1 Introduction**

33 Despite of BIM popularity in Malaysian construction industry, the utilisation of BIM
34 among construction players is still at the lower level as they perceive BIM as a new
35 technology (Zakaria et al., 2014). BIM adoption in Malaysian construction industry is
36 very low (Memon et al., 2014), stagnant (Zakaria et al., 2013), and limited in term of
37 implementation (Gardezi et al, 2014). Embracing and adopting BIM has encountered
38 a number of barriers which include the reluctance of changing current work practice
39 (Johnson and Laepple, 2003), lack of clarity on responsibilities and roles (Holzer,

40 2007) and lack of training (Bernstein and Pitmann, 2004). In Malaysia context,
41 training is becoming a significant factor that affect BIM adoption. Lack of BIM
42 knowledges (Zakaria et al., 2013), lacked of trained people (Baba, 2010; Rogers et al.,
43 2015) and lack of training (Rogers, 2013) are several major barriers that are related to
44 BIM training in Malaysia construction.

45 The awareness of BIM in Malaysian construction industry has grown rapidly
46 (Hussain et al., 2015) and the Malaysian construction players have started utilising
47 BIM in their project management especially the high profile construction projects.
48 However, the utilisation of BIM technology by construction players is not widely
49 used and is still at the early phase (Hussain et al., 2015). The initiative of BIM
50 implementation in Malaysia was a consequence of the government's awareness of the
51 BIM benefits to handle the construction project issues in design and construction
52 phase and to control the project cost. The government took a step forward by forming
53 a committee which will responsibly select the best BIM platform to be used and
54 identifying suitable projects as BIM's pilot projects. Also, preparing BIM standard
55 manual for the use of construction players as a guideline.

56 **2 Literature Review**

57 There are many organisations actively involved and provide BIM training to
58 Malaysian construction players. These organisations consist of government agencies,
59 professional bodies (architect, engineer and quantity surveyor) and private
60 organisations. Nonetheless, the focus is more on BIM training provided by
61 government agencies, namely the Construction Industry Development Board
62 Malaysia (CIDB) and the Malaysian Public Work Department (PWD). This is
63 because both agencies have significant roles in designing and organising BIM training
64 and these organisations also are the most active organisations in providing BIM
65 training in Malaysia.

66 CIDB and PWD also organised an intensive training for practitioners who want to
67 deepen their knowledge and skill of BIM in greater depth, particularly for the use of
68 BIM software called technical training. The key purpose of technical training is to
69 convey the right techniques and tools in the use of BIM and train participant to
70 practice BIM software during the training or workshop to ensure the participant can
71 effectually adapt the use of BIM software and apply the BIM in their work efficiently,
72 thus, eventually improve their work performance. This training has been carefully
73 designed to ensure that every training programme provided suits the participant's
74 professions such as architects, engineers and quantity surveyors accordingly. The
75 example of technical trainings provided by CIDB and PWD are Autodesk
76 Navisworks, Revit Architecture Essential, ArchiCAD, Revit MEP and Revit. BIM, as
77 one of the emerging IT application in construction, has grown exponentially and
78 being used widely in many countries in designing, construction and operating the
79 facilities (Wong et al., 2009).

80 Construction Industry Transformation Plan (CITP) 2016 - 2020 is a Malaysian
81 agenda to transform construction industry and has highlighted several challenges of

82 BIM implementation in Malaysia. The challenges include; a) lack of skilled personnel
83 who is competent and has capability in using BIM effectively and, b) lack of proper
84 training by the local authorities and have a little knowledge of BIM. Additionally,
85 lack of training is a major barrier in attaining satisfactory level of BIM adoption
86 (Memon et al., 2014; Zakaria et al., 2014). Thus, a proper training has to be designed
87 and properly provided to ensure participants could gain adequate BIM knowledge and
88 skill which eventually lessen the resistance from people in the BIM adoption (Pfitzner
89 et al., 2010).

90 Apart from the mentioned issues, another major issue that can be related to BIM
91 training is the lack of awareness of BIM potential benefits in BIM implementation
92 (Gu and London, 2010; Talebi, 2014). Latiffi et al. (2013) stated that the awareness
93 of BIM benefits among construction players is important to improve the construction
94 processes. There is a lack of understanding on the integration between BIM
95 technology and current work practice. According to Gu and London (2010), there is a
96 frequent misunderstanding among participants in BIM concept that the work practice
97 has to be totally changed in order to adopt BIM approach. Fundamentally, this is due
98 to BIM users fail to notice that the use of BIM approach is utilised for only parts of
99 the project implementation to meet the project requirement.

100 Training is an organisational environment which is related with success of
101 technology implementations. Marler and Dulebohn (2005) advocated at least two
102 significant objectives could be attained from successful IT system training. Firstly, it
103 facilitates potential users to be familiar with the use of the system and aid to diminish
104 their anxiety and uncertainty. Secondly, which is the most important, the training
105 programme can be used by organisations to convey the benefits of the new system to
106 acquire users' acceptance and commitment.

107 For researches in BIM adoption, Son et al. (2015) and Yang (2015) have used
108 extended TAM to examine factors that influence BIM acceptance in perspective of
109 architect and facility management respectively. Both studies showed similar results
110 which perceived ease of use and perceived of usefulness have significant positive
111 relationship with behavioural intention.

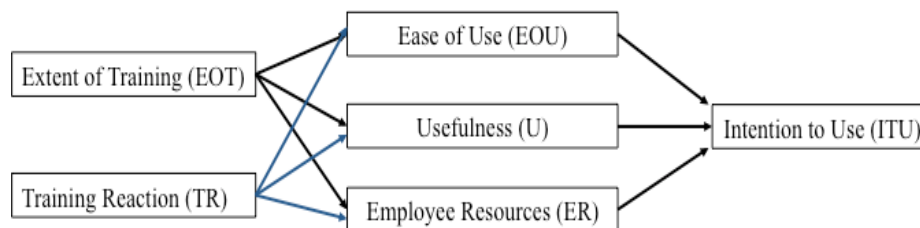
112 **3 Methodology**

113 This research applied the quantitative approaches to examine the influence of BIM
114 training on BIM adoption among construction professional in Malaysian construction
115 Industry. The experience and opinions of the construction professionals are needed
116 from the perspectives of those directly involved in the industry. In order to support the
117 theoretical study and hypotheses, a large number of primary data is collected and
118 analysed. For the purposed of this study, questionnaire is used as a survey tool to
119 collect adequate primary data. This method involves the design and management of
120 an online questionnaire-based survey to professionals in construction industry. A total
121 of 204 online questionnaires was received and have been completely answered by the
122 respondents. Personal information in the answered questionnaire showed that the
123 respondents consist of various professional backgrounds in the following proportions:

124 architecture (12%), civil and structural engineering (34%), mechanical engineering
 125 (18%), electrical engineering (10%), quantity surveyor (23%), building surveying
 126 (2%) and project management (1%). While, in term of respondent roles, there is
 127 slightly difference compared to their professional background as the followings:
 128 architect (12%), civil and structural engineer (30%), mechanical engineer (17%),
 129 electrical engineer (10%), quantity surveyor (22%), building surveyor (2%) and
 130 project manager (7%). The majority of respondents were from a range of low-
 131 medium level of working experience (1 to 15 years), making up 80% of the
 132 respondent.

133 3.1 Extended technology acceptance model (Extended TAM)

134 Extended TAM for technology implementation training invented by Marler et al.
 135 (2006) was utilised as a means for measuring the influence of training on behavioural
 136 intentions to use BIM. Marler et al. used this extended TAM for their research on
 137 technology implementation training to investigate the influence of training in helping
 138 acceptance of the technology by employees in mandated organisation-wide
 139 information technology implementations. This extended TAM asserts that perceived
 140 resource is an additional key belief together with ease of use and usefulness as
 141 internal variables that could mediate relationships between external variables and
 142 intentions to use a new technology (Mathieson et al., 2001). Marler et al., (2006 and
 143 Mathieson et. al., (2001) added that the perceived resources would contribute positive
 144 impact on intention to use a technology because it has a direct relationship with the
 145 potential barrier to use and organisational support. Thus, the extended TAM related
 146 to technology training is particularly focus on the specified external variables of
 147 extent of training and training reaction that affect the intention of use the technology
 148 with influence of internal belief of ease of use, usefulness, employee resources
 149 (Marler et al, 2006) as shown in Figure 1:



150

151 **Fig. 1.** Extended technology acceptance model (Marler et al.,2006)

152 TAM have been acknowledged to be the most accepted research model of
 153 information system among researchers, possibly due to its profusion of empirical
 154 study on IS/IT acceptance (Agarwal and Prasad, 1999). Extended TAM has been
 155 chosen as the research model because it provides sufficient information compared to
 156 the basic model regarding the relationship between training and intention to use BIM.

157 4 Results and Discussions

158 Table 1 highlighted the level of BIM awareness and its use. Although many
 159 researchers have analysed these matters, ongoing research is necessary to support the
 160 earlier results or find a new findings. From the survey, the results indicated that the
 161 level of BIM awareness is very high where 95% of the respondents are aware of BIM.
 162 On the contrary, the usage of BIM is very low where only 8% of the samples are
 163 currently using BIM and 10% of the samples have used BIM. These results are
 164 illustrated in Table 1.

165
 166 **Table 1.** Level of BIM awareness and use

Item	Frequency	Percent
Aware and currently using BIM	17	8%
Aware and have used BIM	21	10%
Aware of BIM but have not used it	157	77%
Not aware of BIM	9	5%

167 The samples for this study consists of respondent who have attended BIM training
 168 and also who have not participated any BIM training. The result showed that 58.3%
 169 (n=115) have not participate any BIM training and 41.7% (n=89) have participate
 170 BIM training organised by PWD or CIDB. In the questionnaire, the respondent had
 171 been given opportunity to choose more than one training that they have attended
 172 either introductory training or technical training. From 89 respondents who have
 173 participated BIM training, 79% has participated introductory training and 50% has
 174 participated technical training

175 Pearson's correlation coefficient approach was employed to measure the linear
 176 relationship (correlation) between the variables in the research model. A pair of the
 177 variables in the hypotheses were tested in order to examine if there is a significant
 178 relationship between two variables in each hypothesis. In determining the level of
 179 significant correlation, the guide proposed by Evans (1996) was used to determine the
 180 significant level of value of r which consisting 'very weak' (0.00 - 0.19), 'weak' (0.20
 181 - 0.39), 'moderate' (0.40 - 0.59), 'strong' (0.60 - 0.79), 'very strong' (0.80 - 1.00).

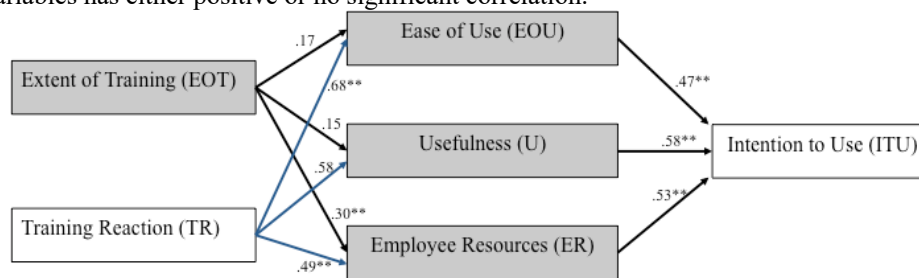
182 **Table 2.** Correlation coefficients

Variable	EOT	TR	EOU	U	ER	ITU
EOT						
TR	0.19					
EOU	0.17	.68**				
U	0.15	.58**	.68**			
ER	.30**	.49**	.50**	.57**		
ITU	.23*	.43**	.47**	.58**	.53**	

183 **Correlation is significant at the 0.01 level (2-tailed)

184 *Correlation is significant at the 0.05 level (2-tailed)

185 SPSS (version 22) was used to analyse the data from the survey to provide
 186 information for the significant correlation for all variables in order to test the
 187 hypotheses. Table 2 and Figure 2 demonstrated the results and it is clear that all the
 188 variables has either positive or no significant correlation.



189
190

Fig. 2. Relationship between Training and TAM

191 4.1 Relationships between EOT and TAM variables (U, EOU and ER)

192 In voluntary context, the unsupported hypotheses (*H1a* – there will be a significant
 193 relationship between extent of training and perceived ease of use and *H3a* – There
 194 will be a significant relationship between extent of training and perceived usefulness)
 195 have revealed that EOT does not predict perceptions of either EOU or U. In other
 196 words, the number of days training has no influence on EOU and U which might be
 197 explained with relation to characteristics of BIM adoption.

198 For perceived EOU, there is similarity between non-significant relationship with
 199 EOT in this study and those described by Marler et al. (2006). Furthermore, this
 200 finding also further support the idea of Agarwal and Prasad (1999) in their TAM
 201 research who have suggested training of new information technologies is lack of
 202 significance on EOU. To explain the reasons, they have specified that two possible
 203 explanation about their research results on graphical user interface (GUI) training.
 204 First, the training lacks effect due to the use of GUI is so easy and second, the reason
 205 was derived from previous study on GUI (Olfman and Mandviwalla, 1994) that found
 206 effectual GUI training is intrinsically hard to deliver. From the analysis, specifically,
 207 the lack of a relationship between perceived EOT and EOU is more puzzling as one
 208 might expect that more training would increase the trainees' confidence in using BIM.

209 For perceived U, this finding is in agreement with those of Marler et al. (2006)
 210 who found that EOT has no significant correlation with U in the context of mandated
 211 organisation-wide information technology execution. However, in contrast, Agarwal
 212 and Prasad (1999) found that there is a significant training's effect on perceived U as
 213 training might be used as a mechanism to spread new information technologies by its
 214 influence on beliefs. They also suggested training might have been influential in
 215 displaying users to the extra functions offered by the system. From the result of
 216 Agarwal and Prasad's study, it might be speculated that EOT had little opportunity to
 217 influence this perception due to the general benefits of BIM that were already
 218 considered to be high. Alternatively, another possible explanation is that the
 219 usefulness of BIM could not be covered at the early stage in any combination of

220 trainings and consequently subsequent additional days of training do not contribute
221 further. As the BIM implementation is still in its infancy in Malaysia, it is likely that
222 the individuals in the construction sector might not be able to see more positive
223 results that can be achieved when using BIM. However, as only 18% of the
224 respondents are currently and have used BIM, the BIM benefits might not be fully
225 gained because most of the respondents are not directly involved in the use of BIM.
226 As a result, they might lack of interest in learning BIM and only participating in
227 training just to obtain a certificate of attendance.

228 As two previous hypotheses were not supported, the result of this study indicates
229 EOT has a weak significant positive relationship with the ER (*H5a – There will be a*
230 *significant relationship between extent of training and perceived employee*
231 *resources*). The finding supports previous research (Marler et al., 2006) into this
232 relationship which links EOT and ER. It might means that EOT has positively
233 influence participants by providing information regarding availability of support
234 resources, timing of project execution and opportunities to be proficient in BIM
235 implementation. Thus, in general, it seems that more training participation might lead
236 trainees to allocate time for implementing BIM in their work and would try to access
237 BIM documents such as manuals, circulars and online library. Meanwhile, the reason
238 of weak significant relationship might be due to extra effort that should be put to be
239 able to access of these documents, hence, could lessen behavioural ITU among the
240 trainees.

241 **5 Conclusions**

242 Given that TAM variables demonstrate positive influence to behavioural ITU, the
243 BIM training organisers should be sensitive to the current needs of the potential
244 participants and not just provide the training to fulfil their training schedule. Although
245 there was a weak significant positive correlation between EOT and ITU, as compared
246 to the relationship between EOT and TAM variables, the number of days training may
247 not be able to contribute a strong positive impact on the participants because the
248 knowledge and skills they have learned in training were still unable to help them
249 understand and explore the uses and benefits of BIM. Therefore, it could be
250 concluded that possibly there is a lack of training quality in terms of content and
251 trainer. With the view of BIM adoption in Malaysian construction industry, it seems
252 that providing effective training programmes is essential to support the professional in
253 using BIM efficiently. It is clear in the findings that professionals still lack intention
254 in using BIM despite that they have participated BIM training. In stepping ahead to
255 utilise BIM, government agencies and BIM specialist would be the most appropriate
256 organisations to organise BIM training sessions for Malaysian professionals. As a
257 result, an effective BIM training could be provided to the potential participants and
258 conducted by experienced trainer.

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