

38 and communication technology or ICT) and not much on the product technology
 39 (robotics or 3D printing, for example). Although, it may be argued that at times the two
 40 can be related. As an example: prefabrication, primarily a product improvement
 41 technology which is fostered or facilitated by Building Information Modeling (BIM) or
 42 Virtual Design and Construction (VDC), a process innovation.

43 A World Economic Forum report [1] published in 2016 identifies the areas that falls
 44 under *Processes and Operations* as:

- 45 • front-loaded and cost-conscious design and project planning;
- 46 • innovative contracting models with balanced risk-sharing;
- 47 • enhanced management of subcontractors and suppliers;
- 48 • lean and safe construction management and operations; and
- 49 • rigorous project monitoring (scope, time and cost).

50

51 Further, we discuss the case of current state of the construction sector in UAE as an
 52 example. UAE is a part of the Middle East and North Africa, which is one of the most
 53 vibrant regions of construction globally and is poised to grow at the highest rate in
 54 the next five years. UAE is also the region that is proactively (evidenced by both private
 55 and government initiatives) looking into new technologies for implementation in its
 56 construction sector.

57 *Organization of the paper* – The rest of the paper is organized as follows: First, we
 58 present a brief overview of the global construction industry, followed by a discussion on
 59 the UAE construction market. Next, in Section 3, the issues related to construction
 60 productivity and its dependence on integration and technology are discussed. In the
 61 following section (Section 4), the current state of the UAE construction industry and
 62 the near-term outlook is presented along with a discussion on how digital technology is
 63 playing a role in the growth of the UAE construction. In Section 5, we present a
 64 conceptual model that relates integration and technology and explains how one can
 65 push or pull the other. This model is presented in order to help stakeholders understand
 66 the dynamic relationship between integration and technology. In the last section
 67 (Section 6), conclusions of this study are outlined.

68 **2 Overview of the Construction Industry**

69 The Construction Intelligence Center (CIC) forecasts the pace of expansion in the
 70 global construction industry to average 3.6% a year over the forecast period 2018-2022
 71 [2]. In real value terms (measured at constant 2017 US\$ exchange rates), global
 72 construction output is expected to rise to US\$12.7 trillion in 2022, up from US\$10.6
 73 trillion in 2017. This represents an increase of almost 20%.

74 The same report forecasts, as shown in Table 1, that the Middle East and Africa
 75 region is expected to grow at a rate of 9% CAGR (Compound Average Growth Rate)
 76 between 2018 and 2022. These countries will likely spend significant amounts of their
 77 oil revenue on major infrastructure projects.

78

79 **Table 1: Average Annual Construction Volume (billion US\$) – 2018-2022**

Region	Annual Volume (in billion US\$)	CAGR – Compound Average Growth Rate
North America	\$1,779	4.4%
Europe	\$2,564	5%
Asia-Pacific	\$5,125	6.3%
South and Central America	\$486	6.3%
Middle East and Africa	\$635	9%

80 *Source:* Global Data (formerly: Timetric).

81
82 As can be seen in Table 1, the construction sector will continue to be one of the most
83 vibrant sectors globally, in general, and in the Middle East and Africa, in particular.
84 The underlying reason for this continued growth and expansion is, increasing
85 urbanization driving the need to build more habitable facilities and infrastructure. At
86 the same time, advances in digital technology is having an impact on the construction
87 sector and its entities. The demand to build sustainable and resilient buildings and
88 facilities is another added dimension to this need. Thus, these three factors – need for
89 building infrastructure and facilities, advances in digital technology, and demand for
90 sustainable and resilient construction– will define the construction industry in the
91 coming decades.

92 Construction in UAE - The construction industry contributes more than 10% to the
93 United Arab Emirates' (UAE) gross domestic production (GDP). The UAE
94 construction industry is growing consistently and expected to grow more in the near
95 future to accommodate the UAE's strategic goals that includes significant spending in
96 infrastructure construction. As for example, in 2015, the government announced its
97 plans to invest over AED 32.0 billion (US\$8.7 billion) to construct the Expo (Dubai
98 Expo 2020) site on a 4.3 million m2 area, as well as other related infrastructure facilities
99 in the Dubai South district [3]. Another example, the UAE has approved the
100 construction of 7,200 housing units for Emiratis across different parts of the UAE at a
101 total cost of US\$1.9 billion, with projected completion time by 2021 [4]. The
102 construction activity is projected to continue rising as a percentage of real GDP in the
103 UAE; from 10.3% in 2011, to 11.3% in 2015, on to 11.5% in 2021 [5].

104 Against this backdrop, however, we see a bleak picture when it comes to
105 construction productivity. For decades, construction productivity remained stagnant or
106 even declining in many regions.

107 **3 Construction Productivity**

108 Despite all the advances in construction technology, digitization of the products and
109 processes in a frantic pace, construction of many spectacular buildings and
110 infrastructures and impressive megaprojects, construction productivity actually
111 declined in the US over the forty-eight years from 1964 to 2012. According to the afore-
112 mentioned World Economic Forum Report [1] "Shaping the Future of Construction:
113 Future Scenarios and Implications", construction labor productivity in the US has
114 declined by 19% between 1964 and 2012 with a corresponding Compound Average

115 Growth Rate or CAGR of – 0.4%. During the same period, non-farm business labor
 116 productivity rose by 153% with a CAGR of +1.9%. (These figures are inflation adjusted
 117 and indexed to 1964). This is a matter of concern. Globally, according to a 2017 report
 118 by McKinsey Global Initiative [6], during the twenty years from 1995 to 2014,
 119 construction productivity rose by CAGR of only 1%.

120 The Report concludes, “The Engineering and Construction (E&C) sector has been
 121 slower to adopt and adapt to new technologies than other global sectors. While
 122 innovation has occurred to some extent on the enterprise or company level, overall
 123 productivity in the sector has remained nearly flat for the last 50 years.”

124 McKinsey report [6] asserts that construction sector productivity can be improved
 125 by 50 to 60% with actions in the following seven areas:

- 126 • Reshape regulation (External Forces – Government)
- 127 • Rewire contracts (Industry Dynamics)
 - 128 ○ Collaboration
 - 129 ○ Contracting
- 130 • Rethink design and engineering (Industry Dynamics)
- 131 • Improve procurement and supply chain (Firm-level operational factors)
- 132 • Improve onsite execution (Firm-level operational factors)
- 133 • Infuse technology and innovation (Firm-level operational factors)
- 134 • Reskill workers or capability building (Firm-level operational factors)

135 Also estimated in the report, ‘technology’ has the highest contribution to improving
 136 productivity – 14 to 15%. It is revealing to note that other six recommended actions
 137 fall under the premise of process improvement, as opposed to products. It should be
 138 noted that in the above list of actions, the major responsible parties indicated in the
 139 parenthesis are: External Forces (Government), Industry Dynamics, and Firm-level
 140 operational factors. This is an important issue as productivity must be understood at
 141 different hierarchical levels or layers – first, firm-level or intra-organizational; second,
 142 industry-level or inter-organizational; and third, regulatory-level or governmental.
 143 Thus, the issue of integration, or lack thereof, must also be considered along with
 144 productivity measures at these levels for possible and potential actions. We need to
 145 consider integration in construction at these three distinct but interrelated levels -
 146 informational, organizational and contractual.

147 148 **3.1 Integration in Construction**

149 *Informational* integration refers to integration of functions within an organization
 150 (intra-organization). Informational integration supports communication functions,
 151 promotes collaboration and facilitates formation of virtual teams, and is usually
 152 achieved by developing effective information systems [7].

153 *Organizational* integration is inter-organizational (between organizations) in nature
 154 and is a response to the needs of coordination and collaboration. Integration of this type
 155 usually implies design and production (construction) functions physically in one
 156 organizational boundary under a common leadership. Design-build project delivery
 157 system, combining engineering design and construction under the same entity is an
 158 example of organizational integration in construction.

159 *Contractual* integration evolved in response to the need for making organizational
160 integration more effective. For, without backing of appropriate contractual languages,
161 organizational integration cannot be effective. Integrated Project Delivery (IPD), for
162 example, is a project delivery system that promotes integration of contracting parties.

164 **3.2 Digital Technology**

165 Full-scale digitization of the construction industry – including 3D printing, AR
166 (augmented reality) and even autonomous construction – could save up to \$1.7 trillion
167 globally within 10 years, as the aforementioned World Economic Forum report (2016)
168 [1] asserts. As John M. Beck, Executive Chairman Aecon Group states in the Foreword
169 of the Report, “Any improvement in productivity and successful adoption of modern
170 innovative processes facilitated by the digital technology will have a major impact. For
171 example, a 1% rise in productivity worldwide could save \$100 billion a year.”

172 In this paper, however, we will keep the discussion on digital technology limited to
173 Information and Communication Technology (ICT) as the scope of this paper is focused
174 on mainly process improvement in construction. ICT can contribute tremendously to
175 increase in construction productivity. The seven action items recommended in the
176 McKinsey report can be effectively pursued using ICT. ICT provides the impetus to
177 foster integration at all three layers– informational, organizational, and contractual - in
178 the construction sector.

179 The construction industry already embraced many ICT techniques and tools in the
180 area of visualization, data analysis, communications and collaboration, information
181 sharing and management, and information modeling. Rapid adoption of smart phones
182 and tablet devices in the industry not only confirmed the need of quick information
183 sharing but has also changed the mode of work practices at construction jobsites and
184 offices. Similarly, Building Information Modeling (BIM) has changed the way the
185 buildings are conceived, designed, constructed and operated. The use of BIM has
186 encouraged the integration of the roles of all stakeholders in a project. This integration
187 has brought greater efficiency and harmony among players who all too often in the past
188 saw themselves as adversaries.

189 Based on the discussion above, it can be expected that a symbiotic combination of
190 *technology* and *integration* in a construction project can foster better coordination
191 processes and collaboration among the project participants.

192 **3.3 The UAE Context**

193 Let us consider the case of *Blockchain* technology in UAE. First of all, a brief definition
194 [8], “Fundamentally, blockchain is a distributed ledger of information, such as
195 transactions of agreements, that are stored across a network of computers. That
196 information is stored chronologically, can be viewed by a community of users, but is
197 decentralized and is not usually managed by a central authority such as a bank or a
198 government, and once published, the information on the blockchain cannot be
199 changed.”

200 In Dubai, one of the seven Emirates in UAE and the largest urban area, has an
201 ambition to be the first city in the world powered by blockchain [9]. According to one
202 of the proponents (Prashant Gulati founder of the community innovation hub, The
203 Assembly), “Blockchains has the potential to making the supply chains more efficient
204 and secure, increasing transparency, boosting productivity, and making documents
205 accessible to all parties in a project.”

206 Since blockchain establishes a shared network for all stakeholders, the Dubai Land
207 Department (DLD) adopted this technology to improve, secure and simplify property
208 transactions [10]. According to its proponent, Tom Rhodes of Cityscape Global, “The
209 technology will drive an era of ‘smart contracts’ due to its ability to create, authenticate
210 and audit contracts in real-time, across the world.”

211 According to [11]. “ Digital transformation is happening everywhere and is being
212 driven by many factors, including changing economic necessities, societal shifts and
213 new technologies.” It was correctly pointed out that new technologies and commercial
214 pressures are forcing the industry to rethink the way it works.

215 The assimilation of the digital technologies is dependent on the regulatory support
216 with appropriate laws and regulations to facilitate AI, Blockchain, Big Data, and similar
217 technologies. The goal is to integrate and link public and private sector databases and
218 information portals through digital technologies. Without such integration, supported
219 by regulations, the technology will remain mostly ineffective and underutilized.

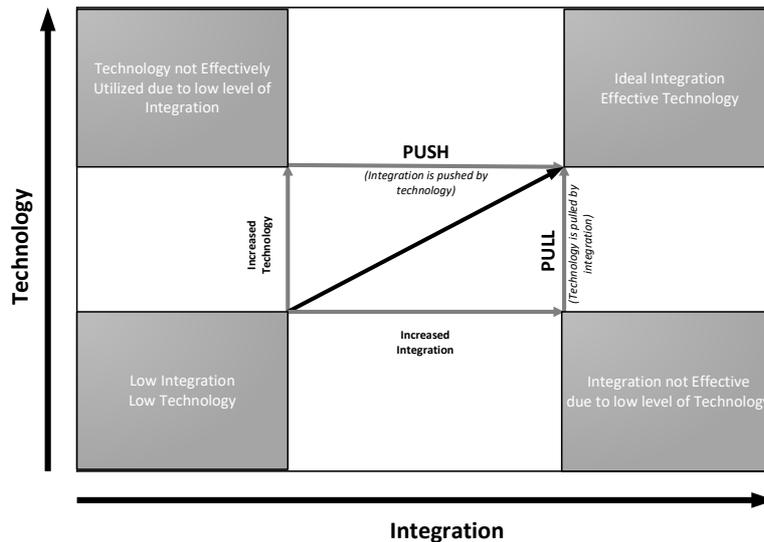
220 Fortunately, in UAE the pace is much faster compared to other global regions in
221 incorporating digital technologies. The government takes a keen interest in proactively
222 implementing digital technology. The question for the companies (firms and other
223 organizations belonging to the construction industry), the industry and the public
224 (regulatory/governing) entities is: are they working together to facilitate the ‘push’ of
225 technology and accommodate the market ‘pull’ (commercial pressures as mentioned
226 above)?

227 **4 Discussion**

228 As pointed out above, there is a ‘push/pull’ effect between technology and market
229 forces (integration). Technology as an external force *pushes* improvements; and market
230 forces (commercial pressures, profit motives, and completion) *pulls* technology
231 adoption. Market forces are internal to the sector, while technology forces are external.
232 It should be realized that only external push will not be effective, if there is no
233 corresponding internal pull. A case in point is artificial intelligence or AI. The concept
234 of AI is not new, but it failed to take off until market pull forces (from a business
235 standpoint) became effective. The Model in Fig. 1 below illustrates this concept.

236 As shown, technology pushes integration to take place, and integration pulls
237 technology up in order to be effective. It is important to note that, as depicted in the
238 figure, to achieve a high-level of integration, effective technology must be deployed.
239 If not, integration will not be effective as indicated in the lower-right corner area in the
240 figure. Conversely, the upper-left corner, denotes the situation when a high level of
241 technology is not effective due to a low level of integration. The conceptual model,

242 illustrated in Fig. 1 can be useful in order to understand, describe, prescribe, and/or
 243 formulate a strategy for adoption of digital technology at all three levels -
 244 organizational, industry-wide and governmental.



245
 246

Fig. 1. Technology-Integration Interaction Model (Adapted from Ahmad, et al 2019 [7]).

247 5 Concluding Remarks

248 The construction industry worldwide is characterized by two endemic issues –
 249 fragmentation and low level of technology. The consequence is a pervasive state of
 250 low and, in some regions, declining sector productivity. We argue that these two issues
 251 although distinct, are interrelated.

252 Fascinating new digital technologies are becoming available and at the same time
 253 new market demands are arising in the construction industry. Today's construction
 254 projects are not just larger in size, but also more complex than ever before. The pressure
 255 to deliver quality projects on time and at cost is immense. On top of that they must also
 256 be sustainable and resilient. Thus, today's reality offers opportunities (technology) as
 257 well as challenges (market demands).

258 New digital technologies are available to provide the impetus needed for these
 259 actions, but industry must provide the conducive atmosphere and embrace the new
 260 reality. For example, in order to effectively incorporate the Blockchain technology,
 261 certain rules and regulations will have to be adjusted or modified at the government
 262 and regulatory levels. The stakeholders (owners, engineers, architects, contractors,
 263 subcontractors, suppliers, etc.) must also be willing to accept and use the new
 264 technology. This is only possible with certain specific changes in organizational norms
 265 and procedures as well as modifications in contractual languages. Thus, not just a desire
 266 but a paradigm shift in mindset will be necessary.

267 With proper recognition by the stakeholders, the construction industry can overcome
 268 these challenges by taking advantage of the opportunities. The industry, at all levels –
 269 firm, industry and government – must take proactive actions to foster and facilitate a
 270 greater extent of *integration* by implementing and adopting *technology*.

271

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